



INTEGRA REALTY RESOURCES

IRR | CHARLESTON

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



8

years serving Charleston
markets

IRR[®]—*INTEGRA REALTY RESOURCES*—

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

230 +

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **North Rhett Executive Center, 5617 N. Rhett Ave., N. Charleston, SC, 64,800 SF**
- River Oaks Center, 4401 Leeds Ave., North Charleston, SC, 106,000 SF
- Charleston Technical Center, 997 Morrison Dr., Charleston, SC, 95,843 SF
- Comcast Center For Excellence, 3450 Ingleside Blvd., Charleston, SC, 80,000 SF
- Remount Business Park, 1101 Remount Rd., Charleston, SC, 155,358 SF
- The Atrium, 7301 Rivers Ave., North Charleston, SC, 64,364 SF

Industrial



- **637 Omni Industrial Boulevard, Summerville, SC, 200,000 SF**
- 4100 Carolina Commerce Parkway, Ladson, SC, 145,000 SF
- 739 Gaillard Road, Moncks Corner, SC, 615,000 SF
- 8450 Palmetto Commerce Parkway, Ladson, SC, 124,638 SF
- 4289 Crosspoint Drive, Ladson, SC, 364,000 SF
- Port City Centre Drive at Jedburg Road, Summerville, SC 167,000 SF

Multifamily



- **The Jasper, 310 Broad St., Charleston, SC, 181,297 SF/219 Units**
- Courier Square, 465 Meeting St., Charleston, SC, 126,047 SF/226 Units
- Morrison Yard, 838 Morrison Dr., Charleston, SC, 263,538 SF/352 Units
- The Cormac Apartments, 1304 Meeting St., Charleston, SC, 397,127SF/303 Units
- Atlantic at Grand Oaks, 1235 Ashley Garden Blvd., Charleston, SC, 1,150,202 SF/316 Units
- The Passage, 100 Underwood Ln., Goose Creek, SC, 1,019,740 SF/240 Units

Retail



- **Mount Pleasant Town Centre, 1218 Belk Dr., Mount Pleasant, SC, 510,058 SF**
- Broadway at the beach, 1325 Celebrity Cir., Myrtle Beach, SC, 619,378 SF
- Ashley Landing Shopping Center, 1401 Sam Rittenberg Blvd., Charleston, SC, 303,151 SF
- The Promenade at Northwoods, 7800 Rivers Ave., North Charleston, SC, 319,382 SF
- Sea Island Shopping Center, 1255 Ben Sawyer Blvd., Mount Pleasant, SC, 94,812 SF
- Nexton Square, 801 Nexton Square Dr., Summerville, SC, 117,553 SF

OUR VALUE PROPOSITION

Charleston provides valuation and consulting services for various types of real property with special emphasis on investment grade real estate. We serve financial institutions, corporations, private clients, developers, investors, governmental agencies, attorneys, and other professionals concerned with the value, use, and feasibility of real property. We have been serving Charleston and the surrounding area since 2012. Our work product incorporates advanced technical applications and thorough analysis of each property. Extensive expertise includes ad valorem tax valuation, condemnation and general-purpose appraisals.



Cleveland "Bud" A. Wright, Jr., MAI, Senior Managing Director

Mr. Wright has over 13 years of expertise in valuation and counseling of all major types of real estate including commercial, industrial, office, multifamily, mixed-use, lodging, and special-purpose properties. Mr. Wright has a broad range of experience in valuation and analysis of all types of real estate including commercial, industrial, office, multifamily, mixed-use, lodging, and special-purpose properties. He has also been engaged by conduct marketability, feasibility, and various valuation consultation assignments. Mr. Wright received a Bachelor of Arts - Managerial Economics degree from Hampden Sydney College in 2000.



Scott B. Johnstone, MAI, Managing Director

Mr. Johnstone has over 21 years of expertise in valuation and counseling of all major types of real estate including commercial, industrial, office, multifamily, mixed-use, and special-purpose properties. Mr. Johnstone has a broad range of experience in valuation and analysis of all types of real estate including commercial, industrial, office, multifamily, mixed-use, and special-purpose properties. He has developed a particular expertise in the valuation of investment grade real property. He has also been engaged by conduct marketability, feasibility, and various valuation consultation assignments. Mr. Johnstone received a Bachelor of Science in Commerce from Washington and Lee University in 1986 and a Master of Business Administration degree from the University of South Carolina in 1990.

OUR CLIENTS.

Financial Institutions and Lenders

- Bank of America
- Allegacy Federal Credit Union
- Alliance Bank & Trust
- Armed Forces Bank
- Ameris Bank
- Bank of America
- Bank of Commerce
- BB&T
- BBVA Compass
- BEFCOR
- BMO Harris Bank
- Carolina Premier Bank
- CB Richard Ellis
- Citizens South Bank
- Coastal Federal Credit Union
- Comerica Bank
- CommunityOne Bank
- Fifth Third Bank
- First Citizens Bank
- First Community Bank, N.A.
- First Horizon
- First Palmetto Bank
- First National Bank
- First Trust Bank
- HeritageBank of the South
- JP Morgan Chase Bank
- Macon Bank, Inc.
- M&I Marshall & Ilsley Bank
- Mechanics & Farmers Bank
- NewBridge Bank
- New Dominion Bank
- Old National Bank
- Paragon Commercial Bank
- Pinnacle Bank
- PNC Bank
- Quadrant Financial, Inc.
- Regent Bank
- Regions Bank
- Rockland Trust
- Southern Community Bank and Truist
- TD Bank
- TrustAtlantic Bank
- United Bank
- USAmeriBank
- U.S. Bank
- UPS Capital Business Credit
- Vantage South Bank
- Webster Bank
- Wells Fargo

Law Firms

- Carruthers & Roth
- Erdman Hockfield & Leone LLP
- Guthrie, Davis, Henderson & Staton
- Horack Talley
- Johnston Allison & Hord
- Keziah, Gates & Samet, LLP
- Moore & Van Allen, PLLC
- Moore Young & Henderson
- Nelson Mullins Riley & Scarborough, LLP
- Parker Poe Adams & Bernstein
- Womble, Carlyle, Sandridge & Rice

Developers/Investors

- Advantage Group Realty II, LLC
- Basis Investment Group, LLC
- Berkeley Point Capital LLC
- Bissell
- Burnham Properties
- Catawba Lands Conservancy
- Childress Klein
- CLT Group, LLC
- Griffith Real Estate
- Faison & Associates
- Harris Development
- Ravin Partners
- Shamrock Management
- Trade Street Development Corp.
- Vickers Land Company, LLC

Government & Corporations

- City of Auburn Hills
- Amsterdam Hospitality
- Banner Health
- Bojangle's Restaurants
- FannieMae
- IBM Real Estate Operations
- International Paper
- John Hancock Life Insurance
- Siemens Corporation
- Sunoco, Inc.
- US Postal Service
- State of South Carolina
- South Carolina Department of Transportation

Investment Banks/Pension Fund Advisors/REITS

- Aviva Life and Annuity Company
- BB&T Wealth Management
- Capital Advisors, Inc.
- Colliers International Valuation & Advisory Services
- DRA Advisors LLC
- Duff & Phelps
- Financial Asset Services, Inc.
- GHW Properties
- Grandbridge Real Estate Capital
- LaSalle Investment Management
- Mayfield Gentry Realty Advisors
- MD Group LLC
- PNC Financial Services
- RBC Builder Finance
- Reliance Trust Company
- The Furman Company
- US Steel & Carnegie Pension Fund
- US Trust, Bank of America Wealth Management
- Wells Fargo RETECHS
- Wells Fargo Wealth Management
- Yukon Property Consultants LLC

Special Services

- Settle Appraisal Services, Inc.
- C-III Asset Management
- LNR Partners, LLC

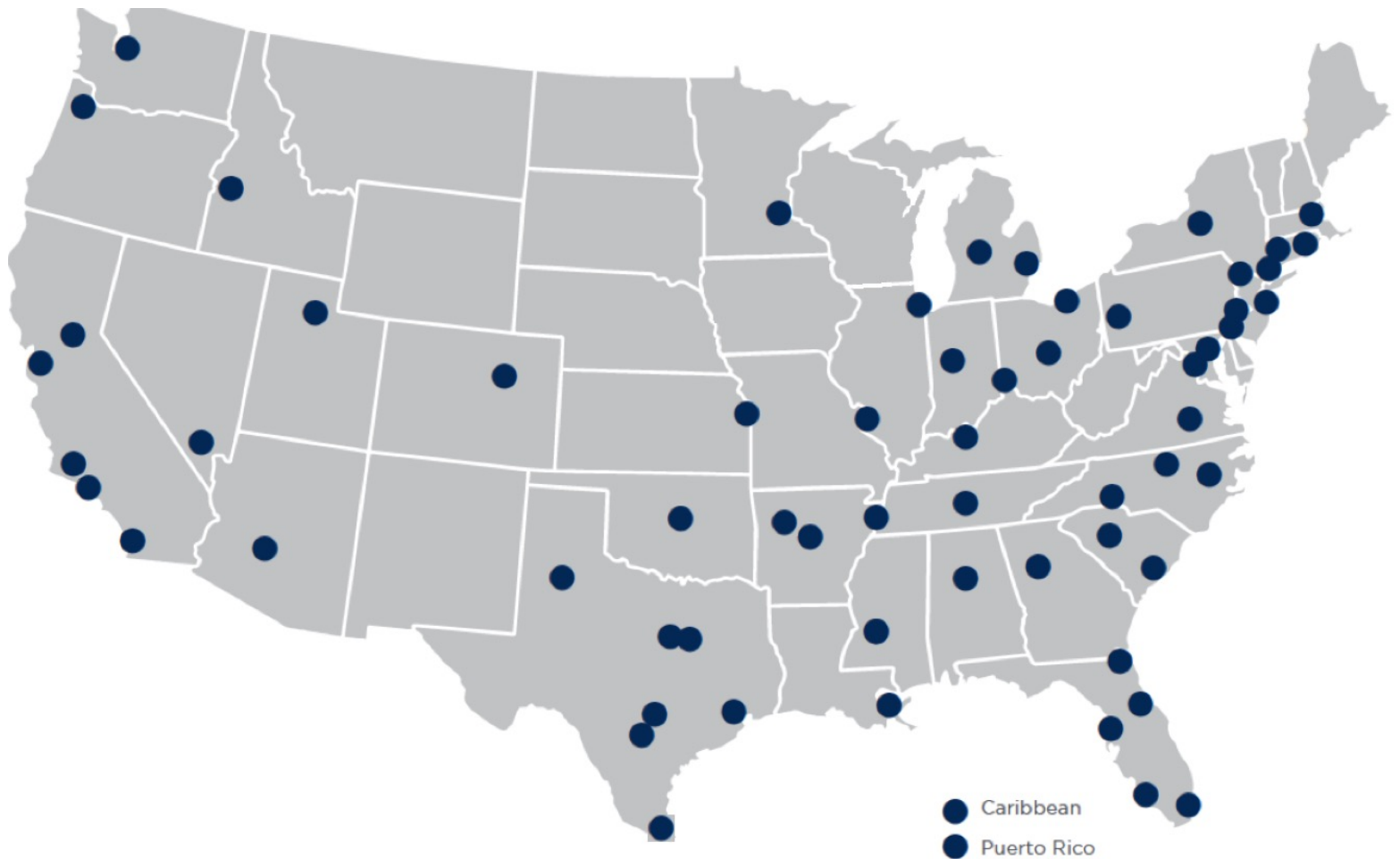
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

NEW JERSEY

Coastal New Jersey
Halvor J. Egeland, MAI
T (732) 244-7000 ext. 103
hegeland@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGRE
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Raja P. Waran, MAI
T (610) 238-0238
rwaran@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI, MRICS
T (205) 949-5995
rrich@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Kendra Stevens Barry
T (813) 287-1000 ext. 110
kbarry@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI, MRICS
T (704) 206-8258
jscott@irr.com

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 847-1717
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 10
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Nashville, TN
Paul Perutelli, MAI, SRA, FRICS
T (615) 628-8275 ext. 1
pperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI, FRICS
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Brock A. Heyde, MAI
T (816) 652-0222
bheyde@irr.com

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winius, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

OKLAHOMA

Oklahoma City, OK
Richard Cole, Jr., MAI
T (405) 422-0718 ext. 2
richard.cole@irr.com

TEXAS

Austin, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Dallas, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

Ft. Worth, TX
Alan Pursley, MAI, SRPA, SRA, SGA
T (817) 763-8023
apursley@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Taylor Carmona
T (409) 656-5199
taylor.carmona@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
John G. Ellis, MAI, CRE, FRICS
T (818) 290-5444
jellis@irr.com

Orange County
J. Richard Donahue, MAI
T (714) 665-6515
rdonahue@irr.com

Sacramento, CA
Kevin Ziegenmeyer, MAI
T (916) 435-3883 ext. 224
kziegenmeyer@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Bradford Knipe, MAI, ARA, CRE, CCIM, FRICS
T (208) 472-3200
bknipe@irr.com

NEVADA

Las Vegas, NV
Charles E. Jack, IV, MAI
T (702) 906-0480
cjack@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI, MRICS
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (844) 952-7604 ext. 402
jandrews@irr.com

Puerto Rico

Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - CHARLESTON

11-C Isabella Street
Charleston, SC 29403
T: (843) 718-2125
F: (843) 718-2058
charleston@irr.com
irr.com/Charleston

Cleveland "Bud" A. Wright, Jr., MAI
Senior Managing Director
cwright@irr.com

Scott B. Johnstone, MAI,
Managing Director
sjohnstone@irr.com

irr.com

Visit us online to learn more
and access our extensive
research library.



INTEGRA REALTY RESOURCES
Local Expertise. Nationally.